



Eric J. Holcomb, Governor

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: September 06, 2022

To: Erin Kellam, Deputy Commissioner of Procurement
Indiana Department of Administration

From: Abigail Chittenden, Director of Vendor Management
Indiana Department of Administration

Subject: **Negotiated Bid # 385-22-70933, Self-Contained Breathing Apparatus (SCBA) Equipment**

Total Purchase Price: \$181,421.87

The evaluation team received proposals from four (4) vendors:

- All Safe Industries
- Dinges Partners Group LLC. / Dinges Fire Company
- Donley Safety
- Municipal Emergency Services, Inc.

Based on the evaluation of Negotiated Bid # 385-22-70933, **Donley Safety** is recommended for award. Terms of this recommendation are included in this letter.

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with each bidder to ensure specifications were met. All Safe Industries did not meet the specifications established in the bid documents and was eliminated from further consideration.

Purchasing Preferences Claimed

- Donley Safety claimed and qualified for the Indiana Small Business Preference (ISBP).
- Municipal Emergency Services, Inc. claimed but did not qualify for the U.S. Manufactured Preference (USMP).

The bidders were given the opportunity to lower their price during a Best and Final Offer (BAFO) pricing round.

TABLE 1: Final Overall Evaluation Score

Bidder	Total Bid Amount	Preference	Evaluation Bid Amount
All Safe Industries	D/Q	N/A	N/A
Dinges Partners Group LLC. / Dinges Fire Company	\$156,723.38	None	\$156,723.38
Donley Safety	\$181,421.87	Indiana Small Business	\$154,208.59
Municipal Emergency Services, Inc.	\$154,667.18	None	\$154,667.18

Award Summary

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. IDOA evaluated the bids based on the stipulated criteria outlined in the bid documents.

This award will result in a one-time purchase.

Abigail Chittenden, Director of Vendor Management
Indiana Department of Administration